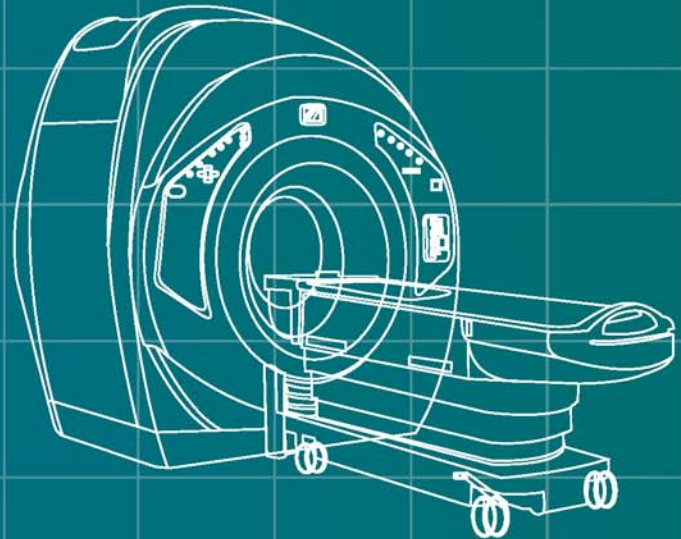


SOUTH CENTRAL
CONNECTICUT



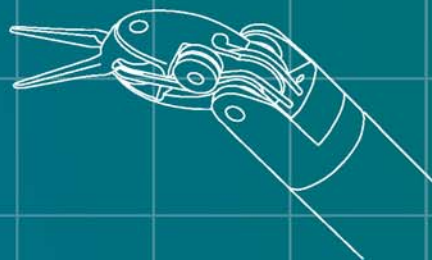
WHERE MEDICAL
MANUFACTURERS
MAKE IT
BIG



REX
REGIONAL ECONOMIC
XCELLERATION

UIL
UIL HOLDINGS

OR MAKE IT
SMALL



REXDEVELOPMENT.ORG

South Central Connecticut is a vibrant region of small cities, suburbs and rural communities situated between New York and Boston. Anchored by New Haven in the south and Meriden in the north, the 15 towns comprising the region participate in a regional economy where businesses and residents share common infrastructure, cultural assets and natural resources.

REGIONAL PROFILE

Population:

570,001 (2010)

Land Area:

367 mi²

Median Household Income:

64,653 (2010)

Total Employment:

255,679 (2011)

Regional Airport:

Tweed New Haven Regional Airport

Largest Population:

New Haven, 130,398 (2011)

Smallest Population:

Bethany, 5,588 (2011)

SUCCESS STORIES

- ◆ Yale-New Haven Health System
- ◆ Mid-State Medical Center
- ◆ Pfizer
- ◆ Assa Abloy USA
- ◆ Covidien
- ◆ Schick
- ◆ Yale University
- ◆ Subway World Headquarters
- ◆ Edible Arrangements
- ◆ Higher One
- ◆ PEZ Candy
- ◆ Quinnipiac University
- ◆ Alexion
- ◆ Higher One



Downtown New Haven at Dusk

Michael Melford

INDUSTRY CLUSTERS

Higher education along with healthcare, creative businesses, tourism and an advanced manufacturing sector form the backbone of the region's economy. These industries account for nearly one third of the 334,113 total jobs in the region and attract talent and customers from around the globe.

MEDICAL BREAKTHROUGHS

First Clinical use of Penicillin. In 1942 Yale New Haven Hospital was the location for the first successful clinical use of penicillin in the United States.

First Ever Use of Chemotherapy as a Cancer Treatment. The results of studies on nitrogen mustard compounds, a chemical warfare agent, at Yale University led to the development of chemotherapy. The first human application in 1942 at Yale New Haven Hospital yielded a temporary remission for a patient suffering from Hodgkin's Disease.

First Heart-Lung Machine. William H. Swell Jr. and William Glen developed a prototype heart-lung machine at Yale-New Haven Hospital in 1949.

Neonatal ICU and Fetal Heart Monitoring. The first use of fetal heart monitoring equipment and the establishment of the first newborn intensive care unit were at Yale New Haven Hospital in 1960.

First Fetal Cardiovascular Center. The first fetal cardiovascular center in the United States was established at Yale New Haven Hospital in 1985.

First Transplantations. Yale New Haven Hospital was the site for many transplant done for the first time in Connecticut: cornea, 1957; kidney, 1967; liver, 1983; heart, 1984; bone marrow, 1988; heart-lung, 1988; pancreas, 1989; single lung, 1990; heart from unmatched donor, 1992.



Port of New Haven

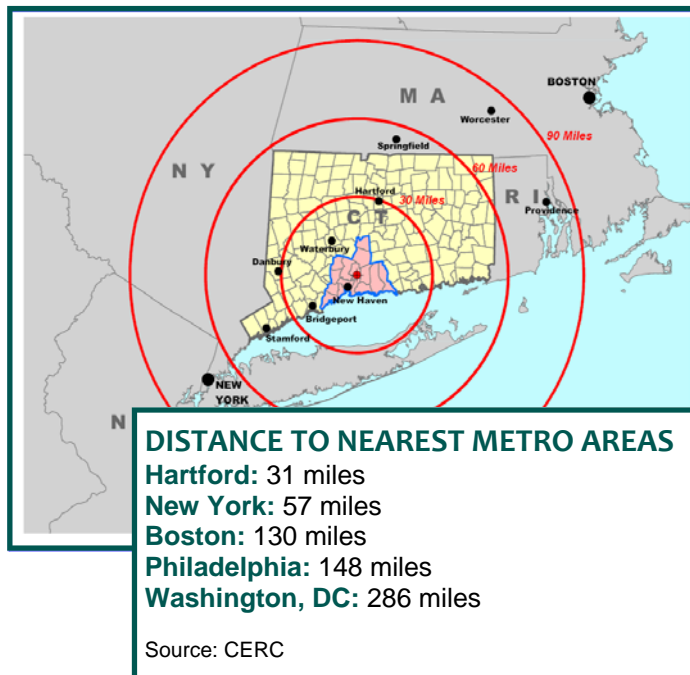
Many businesses, especially professional services, view the cost of space as less expensive in this region than their other offices in New York City, Boston, and the District of Columbia. **Young professionals enjoy a vibrant quality of life in the 15 towns at a fraction of the cost of living in NYC or Boston.**

COST OF LIVING COMPARISON

New York, NY:	45%	↑
Boston, MA:	28%	↑
Stamford, CT:	41%	↑
Washington, DC:	23%	↑

Source: Sperling's Best Places

City	Class A Rental		Median Home	Commute Time	
	CBD	Other	Metro (\$000)	(15-29M)	(30-44M)
Baltimore	\$25.88	\$26.45	246.1	39.40%	23.40%
Boston	\$43.92	\$26.92	357.3	34.4	30.2
Chicago	\$38.05	\$24.90	191.2	28.5	28.7
Los Angeles	\$35.33	****	346.8	34.5	27.7
Miami	\$43.99	\$33.07	200.8	43.5	21.4
New Haven	\$29.91	\$21.45	231	43	14
New York	\$69.49	****	450	22.7	26.8
N. New Jersey	****	\$29.34	393.7	****	****
San Francisco	\$37.94	\$28.59	567	36.5	27.1
Washington DC	\$53.89	****	325	36.7	28.8
National Avg	\$39.06	\$25.80	173.2	****	****



AIRPORTS WITHIN A 90-MINUTE DRIVE

- ◆ Tweed New Haven Regional Airport (New Haven, CT)
- ◆ Bradley International Airport (Hartford, CT/Springfield, MA)
- ◆ Westchester County Airport (Westchester, NY)
- ◆ New York LaGuardia Airport (Queens, NY)
- ◆ JFK International Airport (Queens, NY)
- ◆ Newark Liberty International Airport (Newark, NJ)
- ◆ T. F. Green Airport (Providence, RI)

LOCATION, LOCATION, LOCATION

The region is **strategically located at the intersection of Interstates 91 and 95** with convenient rail connections via Metro-North, Shore Line East and Amtrak to New York, Boston and destinations along the Connecticut shoreline. You can reach the entire northeast easily – the Canadian border to the North Carolina border is all within a 500-mile radius.

LABOR FORCE

Connecticut's greatest asset is its highly skilled and productive workforce. The state ranks 4th in the nation with 35.6% of the population over the age of 25 having a bachelor's degree or higher.

The manufacturing value added per production worker in Connecticut is \$278,654, significantly higher than the national average of \$261,261*. And Connecticut ranks 3rd in the country for per capita gross state product.

Connecticut's workforce is among the most productive in the country and much of that success can be traced to investment in vocational and technical schools. There are 19 votech schools located throughout the state, including 4 in the REX Region. The mission of the Connecticut Technical High School System (including Adult Education) is to provide a unique and rigorous high school environment that ensures both student academic success and trade/technology mastery and instills a zest for lifelong learning and prepares students for post-secondary education, including apprenticeships, and immediate productive employment and responds to employers' and industries' current and emerging and changing global workforce needs and expectations through business/school partnerships.

*Source: Annual Survey of Manufacturers, U.S. Bureau of the Census;

EDUCATION

Yale University:

Total Enrollment: 11,875
 Undergraduate: 5,349
 Number of Employees: 14,552

Southern Connecticut State University:

Total Enrollment: 11,533
 Undergraduate: 8,696
 Number of Employees: 1,002

Quinnipiac University:

Total Enrollment: 8,352
 Undergraduate: 6,262
 Number of Employees: 1,194

Gateway Community College:

Total Enrollment: 7,261
 Undergraduate: 7,261

University of New Haven:

Total Enrollment: 6,385
 Undergraduate: 4,607
 Number of Employees: 1022

Middlesex Community College:

Total Enrollment: 2,876
 Undergraduate: 2,876

Albertus Magnus College:

Total Enrollment: 2,010
 Undergraduate: 1,604

Paier College of Art:

Total Enrollment: 196
 Undergraduate: 196

Source: U.S. Department of Education Institute of Education Services: National Center for Education Statistics

HIGHER EDUCATION & TECHNICAL TRAINING

Eight colleges and universities make the south central region a leader in higher education. Nationally recognized programs in law, medicine, business, criminal justice and communications attract students from throughout the Northeast, nation and world. These schools also play an important role in training the region's future workforce, offering certificate programs, associates degrees and business and technical training as well as continuing education for incumbent workers.

The region produces approximately more than 6,000 new college graduates each spring, not even including technical colleges and graduate programs. Producing this educated workforce takes a robust labor pool. The education sector – including both higher education and primary/secondary education – employs more than 19,000 people.

The South Central Connecticut Region as well as the State of Connecticut is home to a strong technical Community College System with 12 overall community colleges. The REX Region in itself hosts Gateway Community College (the largest of the community colleges with almost 6,000 students) with campuses in both New Haven and North Haven and Middlesex Community College in Middletown. The 12 state community colleges are geared toward the local workforce needs, specifically manufacturing and technical training in the REX Region.

YALE UNIVERSITY

Yale University is the most significant economic engine in the region. A world-class research university with an undergraduate college and 13 graduate and professional schools, Yale draws scholars, students and creative talent from across the world to form a community of 11,000+ students and 12,000+ employees, with a direct impact on Connecticut's economy of over \$1 billion per year. Yale's scientific research surpasses \$400 million per year, helping to fuel the world-class bioscience industry in the region. Over \$1 billion in capital investments in the last five years has created thousands of jobs and opportunity for local businesses and contractors. In addition, Yale has made substantial investments in downtown New Haven, helping to revitalize key commercial and residential districts, spurring millions of dollars in additional private investment. Recent investments include, Smilow Cancer Hospital, Yale University Art Gallery expansion and Yale Central Plant.



Yale University Old Campus

Michael Melford