

# EXECUTIVE DIRECTOR'S REPORT SEPTEMBER 2019 Ginny Kozlowski



## Business Development & Retention

Venture Clash at Yale West, October 17, 2019

Defining next steps on the Business Database project with SCRCOG and CT Data Collaborative

Long Wharf Food Terminal Visioning Session

Coordinating with the Greater New Haven Chamber of Commerce regarding their new business retention program

## Bioscience

Attended the ribbon cutting at Tangen Bioscience in Branford

Marcum New England Life Science & Biotech Summit

Meeting with BioCT, Daniel Schwartz/UCONN

BioXcel Grand Opening

ABCT Information Sessions

## Entrepreneurs & Startups

Provided ECIC implementation support

iHaven Grant and Agreement

Meeting with Collab

## Infrastructure

101 College Street/Route 34 Phase 2 and Phase 3 Coordination

## Workforce Development

Support job placement for Workforce Alliance Hospitality Training Program

## REDFO

September 27

Nanette Pastore,  
President and Managing  
Director of Pearce Real  
Estate

## Visitor Newsletter Features

Annual Guilford Fair

Branford 375—Water  
Lanterns

Destination North  
Branford: The Sunflower  
Project

Guilford Performing Arts  
Festival

Milford Irish Festival

New Haven Grand Prix

New Haven Road Race

North Haven Fair

Odyssey Festival

Orange Country Fair

## Marketing, Communications & Stakeholder Education

Collaborating with the City of New Haven and Market New Haven on economic development brochure.

To increase visitor engagement at events, updated a top tier events flyer for distribution by regional hotels.

September sports media event at The Blake Hotel

## Tourism

Central Regional Tourism District Marketing Meeting

Delivered 5,000 Greater New Haven Visitors and Relocation Guides to Connecticut House at the Big E

## Connecticut Lodging Association

CLA Board of Directors Meeting

Annual Meeting September 24

Meeting with Expedia

Trafficking in Persons Council Meeting

## Housing

SCRCOG Housing Committee Meeting

## CEDS

REX planning session

## Advocacy

American Hotel & Lodging Association Legislative Summit in Washington, D.C., September 10 & 11

## Regional Collaboration

Canal Dock Boathouse  
Board of Directors  
Meeting

Greater New Haven  
Chamber of Commerce  
Economic Development  
Committee

Greater New Haven  
Chamber of Commerce  
Strategic Planning  
Retreat

Milford Progress Inc.

New Haven Festivals

New Haven Sister Cities

TGSSD Board Meeting

REX Development  
PO Box 1576  
New Haven, CT 06506

P 203-821-3682  
[www.rexdevelopment.com](http://www.rexdevelopment.com)

